



LUCAS & LEWELLEN

Estate Vineyards

SANTA BARBARA QUALITY UNMATCHED FROM THE GROUND UP



FROM THE GROUND UP

- Starting in 1975 what started as a friendship became a life long partnership, converging on the belief in the quality of Santa Barbara.
- Over the next 30 years they would acquire over 400 acres of vineyards with the goal of staying true to Santa Barbara's cool climate style.
- Vineyards like Los Alamos, Goodchild and Valley View would soon become the foundation and backbone to create their coastal quality spanning the micro-climates across Santa Maria Valley, Los Alamos Valley and Santa Ynez Valley.

IL&L



IL&L The People

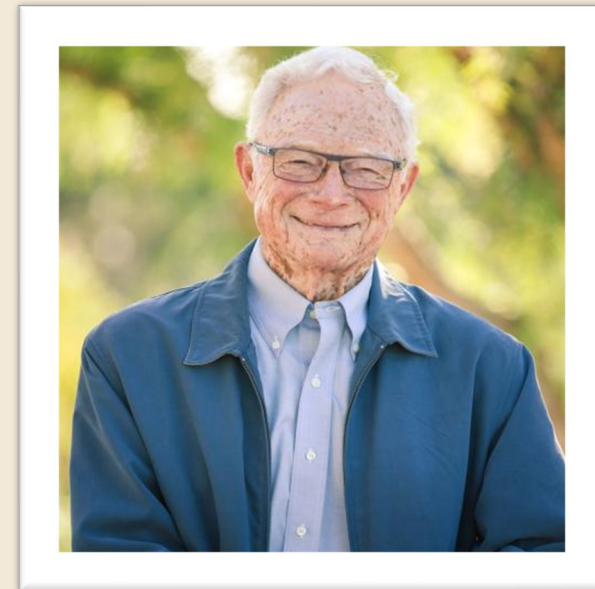
Louis Lucas:

Originally from the Central Valley of California, Louis Lucas is one of California's premier grape growers. A proud graduate of Notre Dame, his partnership in the 1970's in Tepusquet Vineyards marked his name in the history books as one of the first commercial grape growers in Santa Barbara and San Luis Obispo counties. His vast knowledge and vinicultural expertise span over four decades making him a sought after speaker, consultant, and advisor.



Royce Lewellen (1930 – 2020):

Born in St. Louis, Missouri, Royce Lewellen graduated from the University of Missouri and U.C. Berkeley's Boalt School of Law. A retired Superior Court Judge, businessman and community leader in Santa Barbara County, the courthouse complex in Santa Maria, CA was officially named The Lewellen Justice Center in his honor. "The Judge" embarked on his latest venture in 1996 with renowned wine grape grower Louis Lucas. With their long time love of wine, Royce and Louis have set out to produce the finest wines in Santa Barbara County.



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IL&L The People

Megan McGrath Gates:

Megan was appointed winemaker for Lucas & Lewellen Vineyards in 2007. Having graduated from Cal Poly San Luis Obispo with a degree in Soil Sciences, she earned her Certificate in Winemaking at U.C. Davis before working as an enologist for Flowers Vineyard & Winery on the Sonoma Coast, crafting Burgundy-style Pinot Noir and Chardonnay. As winemaker for Cahill Winery in Sebastopol, she had the opportunity to work with Sonoma, Mendocino and Napa Valley grapes, specializing in small lot Pinot Noir, Sauvignon Blanc, Bordeaux varietals, and Syrah.



Michael Lewellen:

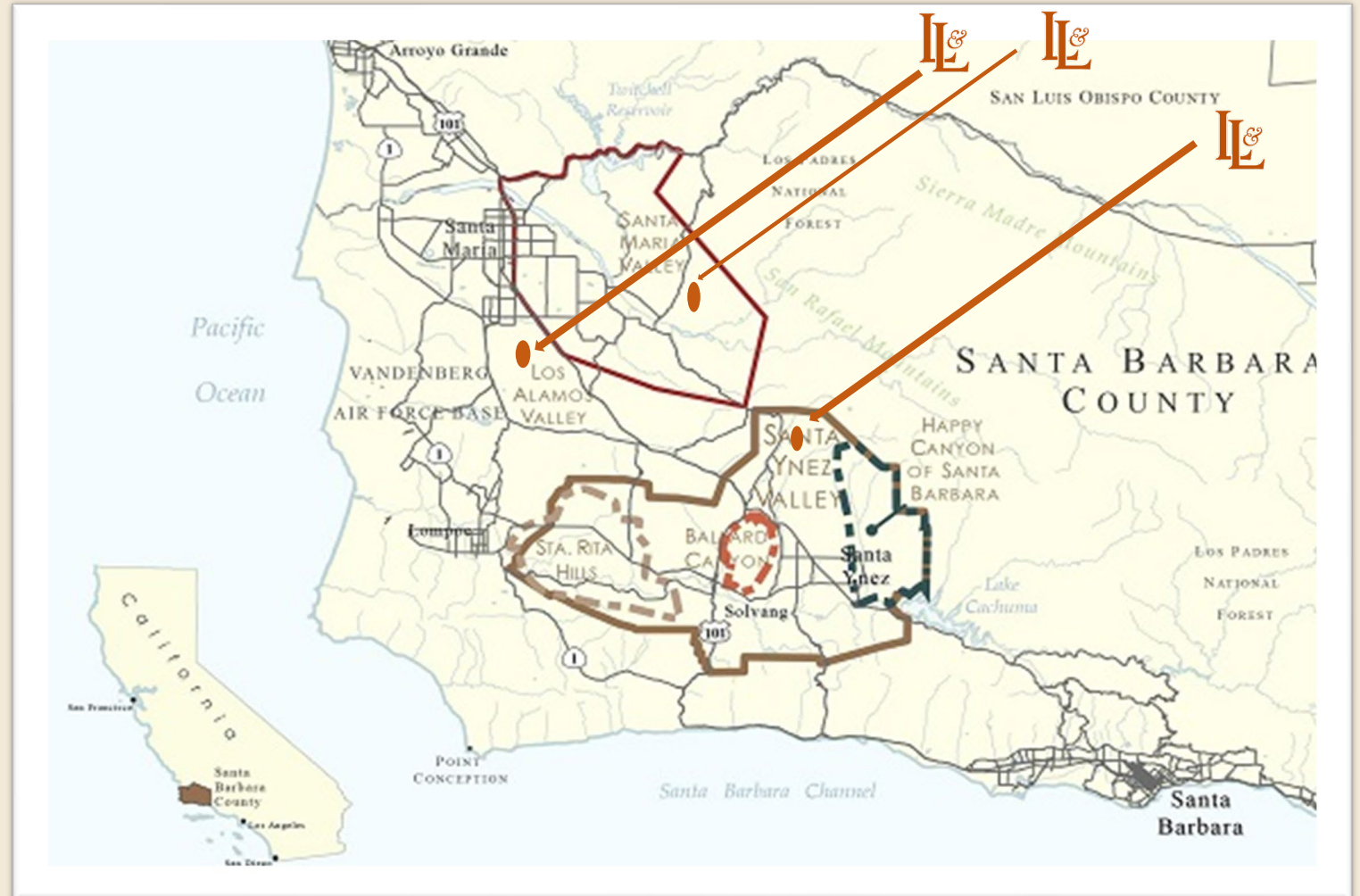
Royce Lewellen's son Mike Lewellen became a minority owner of the company in 1999 and joined the company full-time in 2009. As a Managing Partner, Mike works with all departments; Marketing & Sales, Finance, Tasting Room and, of course, the winery.

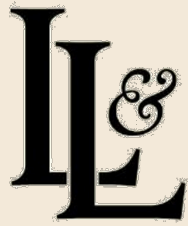


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IL& The Place

- Santa Barbara County has a history of wine making and wine grape growing stretching back more than 200 years to before California was a state. From the Mission Era of early California through the Ranchero and Pueblo Era, struggling through Prohibition to the beginning of the modern era of wine making that started in the 60's.
- Santa Barbara County is different than any other wine growing region in the world. Here, the east-west orientation of the coastal mountains forms valleys opening directly to the Pacific Ocean.
- This unique topography allows the flow of fog and ocean breezes to shape distinct micro-climates, perfect for the cultivation of classic grape varietals and world class wines.
- The 50 miles stretching from Point Conception to Rincon constitutes the longest east-west traverse of shoreline from Alaska to Cape Horn.
- The Santa Ynez and San Rafael Mountains form a unique coastal range - the inland ebb and flow of fog and ocean breezes make the region one of the coolest viticultural areas in California. This means that the fruit has an unusually long "hang time" on the vine, allowing it to fully develop the acids, flavors and tannins needed to produce wines of distinctive character.

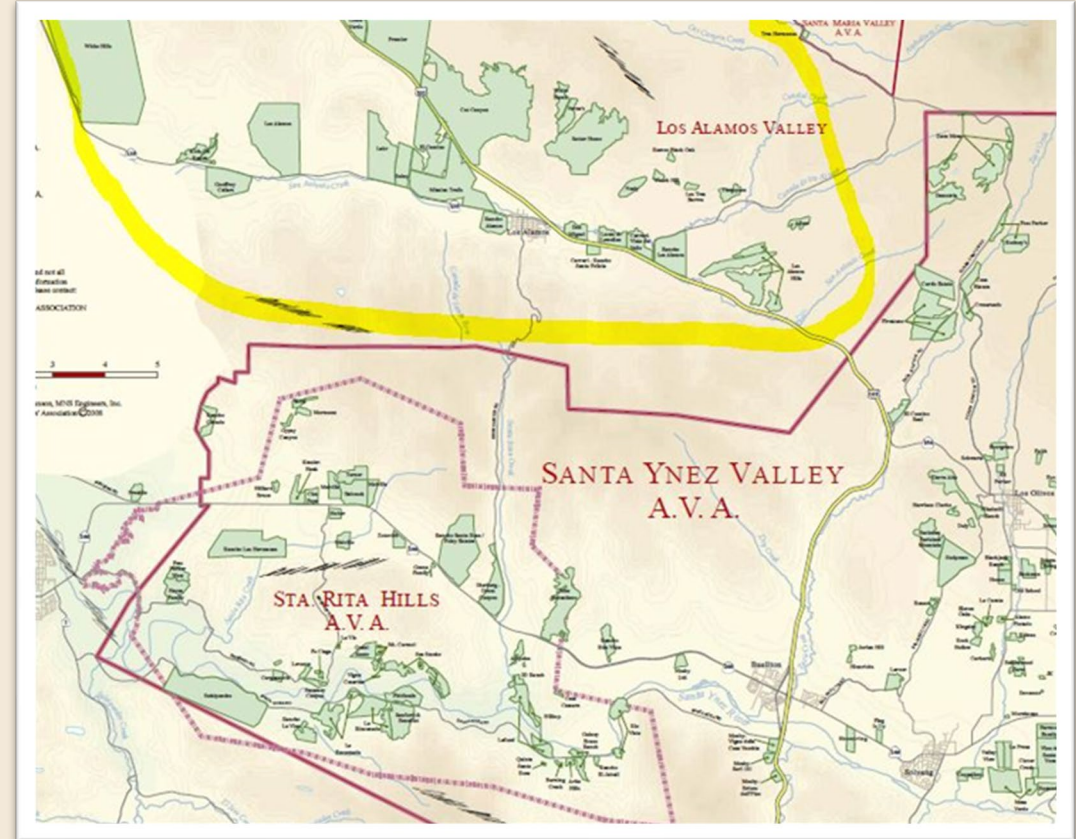




The Los Alamos Valley

A Middle Ground Between Western Fog and Eastern Heat

- This region lies between cool Santa Maria Valley and even cooler Sta. Rita Hills, yet stretches east over the hills into the sometimes sweltering Santa Ynez Valley, the Los Alamos Valley is able to produce wines that show off the climatic diversity of Santa Barbara County.
- From luscious Syrah and other Rhône grapes to promising Pinot Noir and celebrated Chardonnays to exciting plantings Merlot, the Los Alamos Valley is growers dream.
- “It’s versatile,” said Louis Lucas, a Santa Barbara County pioneer who started growing grapes in Santa Maria in the early 1970s but discovered the Los Alamos Valley’s potential in 1980. “It’s right on the edge of being a cool district and yet it gets enough warmth to grow varieties like Nebbiolo, Barbera, and Sangiovese.”
- Thus, Lucas & Lewellen Vineyards offers a wild blend of 16 varieties planted on about 300 acres, from Pinot Noir, Chardonnay, Merlot, Sauvignon Blanc, and Chenin Blanc to Riesling, Gewurztraminer, Muscat Canelli, and Malvasia Bianca. “Pinot Grigio does exceptionally well there — it actually has some flavor and acidity” proclaims Lucas proudly, before adding, “But the Chardonnays and Pinots will surprise you in Los Alamos too. They’re really good.”
- He credits “heavy soils” for some of the characteristics, but explains that the valley “has a bit of tilt to it,” so drainage remains optimal.



Los Alamos Vineyard, Santa Barbara County AVA, 172 acres

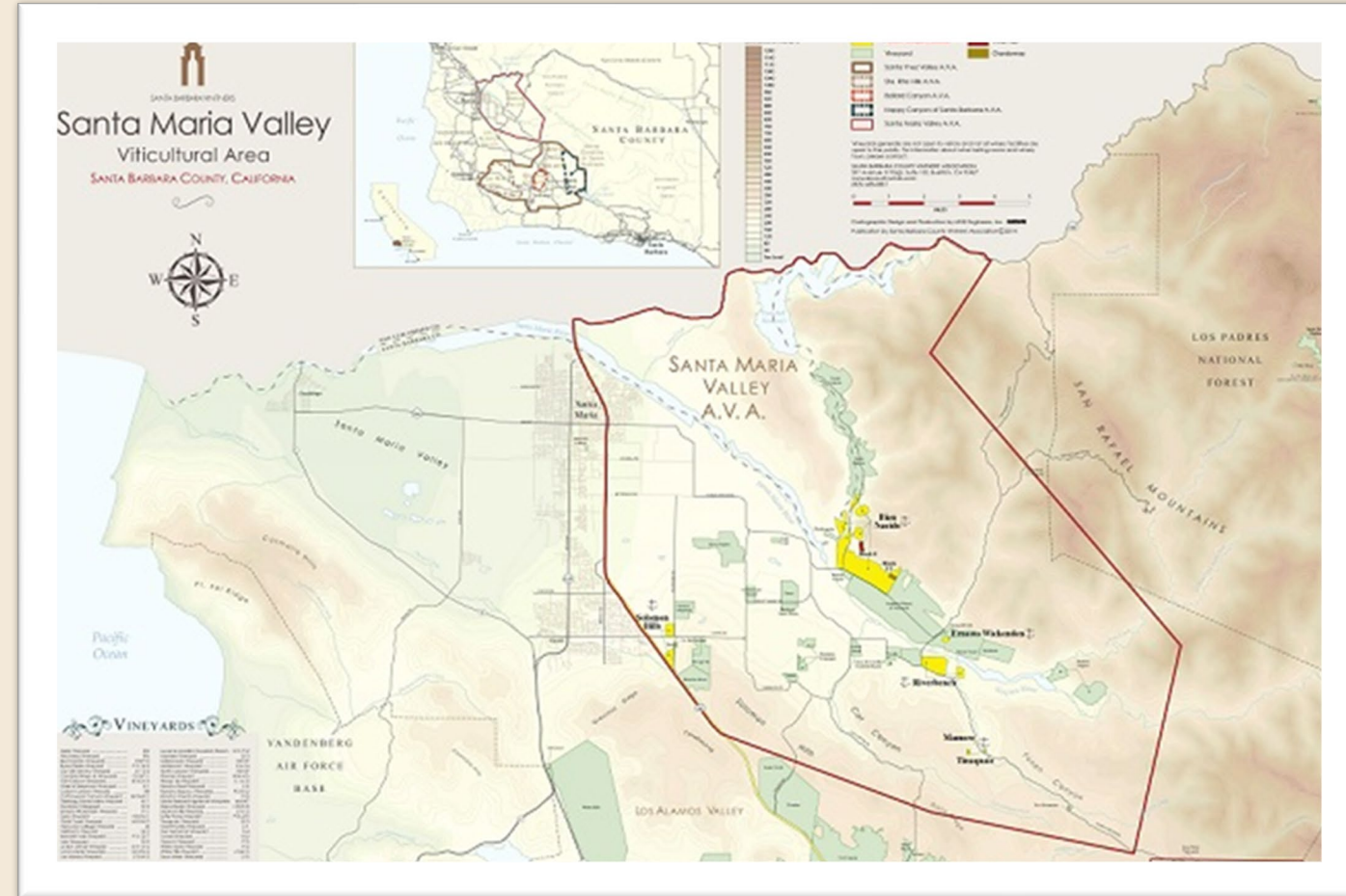
Originally planted from cuttings brought over from Europe over 40 years ago, this vineyard is home to over 20 varieties of grapes. Thick layers of clay and loam soils coupled with a temperate climate provide ideal grape growing conditions for Rhone, Burgundian, Bordeaux and Italian varieties.



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IL&L Santa Maria

- Due to the ocean-cooled climate and arguably the state's longest growing season, there just might be no better place on the planet to grow Chardonnay than the Santa Maria Valley.
- Since the Santa Maria Valley runs east to west rather than north to south, like the Sonoma and Napa valleys, and opens directly onto the Pacific Ocean, there's a strong sea breeze that kicks up every day by about noon, dropping daytime temperatures, keeping the evenings chilly, and assuring that the grapes take a long time to ripen, which leads to full flavor development.
- With this type of moderate climate and long growing season, once the grapes ripen, the maturation process is slow and consistent, so acid is not respiring out of the grapes like you do in a warmer region. That leaves a lot of acidity, which really makes for good balanced crisp wines. They can be drunk on their own, but they're very food friendly.



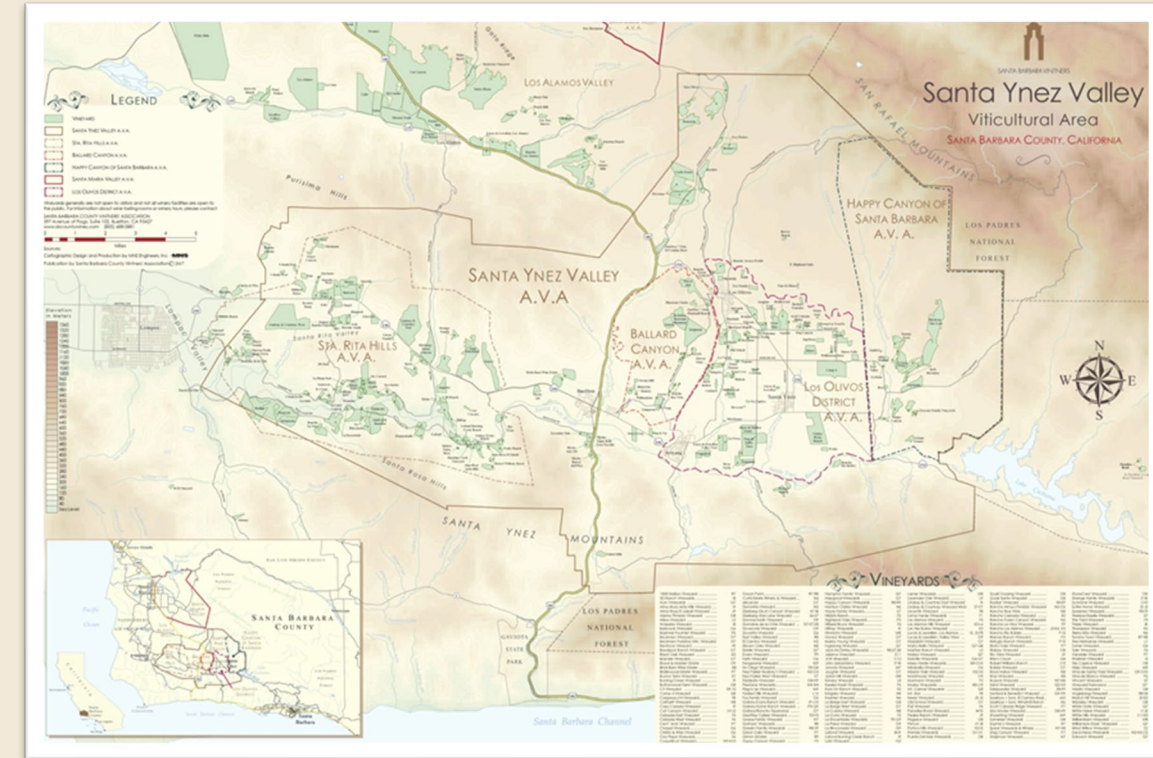
Goodchild & Old Adobe Vineyard, Santa Maria Valley AVA, 67 acres

Along both sides of the acclaimed Foxen Wine Trail, these cool climate vineyards consistently produce prize-winning Pinot Noir and Chardonnay grapes. The soils vary from clay and gravel river deposits to hillside and hilltop sites reminiscent of the great vineyards of Burgundy.



L& Santa Ynez

- Though often considered a new guy on the California wine block, the Santa Ynez Valley boasts nearly four decades of winemaking experience, and the early years of experimenting with different grape varietals are finally paying off in big ways.
- The region's Sauvignon Blanc has developed a strong reputation, a grape that thrives in the valley's hot weather and proves delightfully intriguing by relaying distinctive flavors from vineyard to vineyard.
- The western side of the valleys can be quite cold most of the year, often soaked in fog in the mornings and whipped by breeze in the afternoon. The temperatures creep higher as you move inland, yet that wet and windy ocean influence persists even into the deepest canyons.
- One early pioneer tracked that such a layout led to temperatures being one degree hotter for each mile you moved inland through the Santa Ynez Valley. Though the reality is more complicated than that, a global array of grapes thrive in Santa Barbara County, and there's now a number of different appellations exploiting that reality.



Valley View Vineyard Santa Ynez Valley AVA, 40 acres

This warm climate vineyard slopes gently toward the Santa Ynez River and features well drained fine sand and gravelly loam soils. The lower elevation of this south-facing vineyard produces what many consider Santa Barbara County's best Cabernet Sauvignon.



IL&L The Wines



ROSÉ OF PINOT NOIR TASTING NOTES

This wine was predominately made with Pinot Noir (94%) and co-fermented with Viognier (6%). After being harvested early in the morning, the grapes were crushed and soaked overnight in a stainless steel tank. This process allows the color from the skins to tint the juice a marvelous faint red color. The aromas are complex with layers of fruity, flinty and perfume-like qualities: strawberry crème, raspberry, and peach coupled with blossoms. The wine has crisp acidity and a luscious finish.

TECHNICAL DATA

TA: 5.96 g/L
pH: 3.32
RS: 0.33%
Alcohol: 13.9%
Blend: 94% Pinot Noir, 6% Viognier
Fermentation: Cold
Vineyards: Goodchild, Old Adobe & Los Alamos



SAUVIGNON BLANC TASTING NOTES

This wine blends Sauvignon Blanc grapes, hand-harvested from two of our estate vineyards. The cooler Los Alamos Vineyard provides crispness while the warmer Valley View Vineyard fruit brings the tropical guava and pineapple aromas with flavors of juicy white peaches and Meyer lemon that linger on the pretty finish.

TECHNICAL DATA

TA: 6.04 g/L
pH: 3.06
Alcohol: 13.5%
Blend: 100% Sauvignon Blanc
Fermentation: Cold
Vineyards: Goodchild, Old Adobe & Los Alamos



VIOGNIER TASTING NOTES

The hand-harvested grapes for this Viognier, farmed using sustainable practices in our Los Alamos Vineyard and Santa Ynez Valley vineyards, creates a rich and exhilarating wine with hints of melon, stone fruit and citrus. This Viognier pleases with fragrant aromas of pear and apricots. The palate is softly textured with creamy stone fruit intensity, honeysuckle notes and a satisfying long finish.

TECHNICAL DATA

TA: 6.02 g/L
pH: 3.04
Alcohol: 13.5%
Blend: 100% Viognier
Fermentation: Cold
Vineyards: Los Alamos and Valley View



IL&L The Wines



CHARDONNAY TASTING NOTES

This wine blends Chardonnay grapes, hand-harvested from two of our estate vineyards, with a small amount of Viognier to provide balance and interest. The cooler Los Alamos and Goodchild Vineyards provide tropical guava and citrus aromas which combine with caramel notes and a creamy texture to enhance the lingering finish.

TECHNICAL DATA

TA: 5.62 g/L
pH: 3.37
Alcohol: 14%
Blend: 95% Chardonnay, 5% Viognier
Fermentation: Cold
Vineyards: Los Alamos and Goodchild



PINOT NOIR TASTING NOTES

The hand-harvested grapes for this Pinot Noir were carefully selected for complexity and elegance. The judicious blending of several different clones produced a wine with aromas and flavors of bright red fruit with naturally bright acidity and good structure. Showing off aromas of dried cherries, rose petals, and a hint of dark chocolate, this is a truly extraordinary Pinot Noir. Sultry tannins and balanced acidity support flavors of cola, lavender, exotic spice, and just a trace of vineyard terroir in a lasting finish.

TECHNICAL DATA

TA: 5.72 g/L
pH: 3.6
Alcohol: 13.8%
Blend: 100% Pinot Noir
Oak: 9 mos. Neutral French Oak
Vineyards: Los Alamos Vineyard



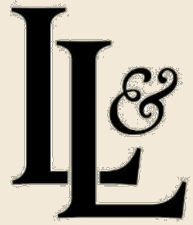
CABERNET SAUVIGNON TASTING NOTES

From Cabernet Sauvignon, Malbec, Cabernet Franc, Petite Verdot, Merlot, and Carménère varieties, all grown on our estate vineyards, we carefully blend a core of Cabernet Sauvignon with small percentages of the other varieties. The result is a distinctive and refined wine with layers of blackberry and fig jam notes with silky tannins and a long finish.

TECHNICAL DATA

TA: 6.58 g/L
pH: 3.66
Alcohol: 14%
Blend: 75% Cabernet Sauvignon, 7% Malbec, 6% Cabernet Franc, 6% Petite Verdot, 5% Merlot, 1% Carménère
Barrel Aging: 21 months oak 100% French, Oak
Vineyards: Valley View, Santa Ynez AVA





The Wines – Reserve Tier



GOODCHILD HIGH 9 PINOT NOIR TASTING NOTES

This is a limited vintage from the highest nine acre block of the Goodchild Vineyard, an outstanding location to grow the superior clone 667. It is aged sur lees in French oak barrels which brings forth the natural flavors of bright red fruit with smooth tannins and a lingering finish.

This outstanding Pinot continues the legacy of our High 9 vineyard in Santa Maria, made with a judicious blending of several different clones. What impresses me most about this vineyard is that the grapes and vines fully mature at the same time. This is a difference maker. There aren't many vineyards in the world where this happens almost every year.
Louis Lucas

TECHNICAL DATA

TA: 5.52 g/L
pH: 3.62
Alcohol: 14.5%
Blend: 100% Pinot Noir
Oak: French Oak
Vineyards: Goodchild Vineyard, Santa Maria AVA



HIDDEN ASSET RED WINE TASTING NOTES

Choice lots of Malbec, Merlot, Syrah, Petite Sirah, and Cabernet Franc were blended into Hidden Asset—a complex, rich, silky and elegant wine. Aromas and flavors include raspberry and pomegranate with a hint of spice. The wine is lush and jammy with velvety chocolate tannins and a lingering finish.

TECHNICAL DATA

TA: 6.04 g/L
pH: 3.69
Alcohol: 14.1%
Blend: 32.5% Malbec, 30% Merlot, 26% Syrah, 9% Petite Sirah, 5% Cabernet Franc
Barrel Aging: 16 months oak, 100% French Vineyards: Los Alamos



COTE DEL SOL CABERNET SAUVIGNON TASTING NOTES

Cabernet grapes for “COTE DEL SOL”, our reserve-level Cabernet, are hand-harvested from the south facing side of the vines only, which grow on a narrow, twenty-two row slope on our Valley View Vineyard. This Cabernet is then co-fermented with Syrah from the same vineyard, which adds a spicy, jammy note to the oak infused wine. Flavors of plum, cassis, and dried herbs overlay rich tannins and an opulent finish.

TECHNICAL DATA

TA: 6.47 g/L
pH: 3.54
Alcohol: 14.5%
Blend: 92% Cabernet Sauvignon, 8% Syrah (Co-Fermented)
Barrel Aging: 21 months oak, 45% new Vineyards: Valley View, Santa Ynez AVA



LL& Recent Press



2018 Estate Pinot Noir

91 PTS  WINE ENTHUSIAST MAGAZINE

“...Aromas of fresh raspberry, plum, thyme, wet gravel and toasted sage lead into riper cranberry and pomegranate on the palate...”

– November 2020

90 PTS Wine Spectator

“Suave and open-textured, with cream-filled flavors of raspberry and cherry tart that are filled with rich spiciness...” – May 2021



2016 Estate Cabernet Sauvignon

90 PTS  WINE ENTHUSIAST MAGAZINE

“There is a strong mineral kick to the nose of this bottling, with aromas of wet slate and loam that lead into purple flowers and blackberry juice. The palate is lively with energy, dusted by dried herbs and lifted with fresh blackberries, all clinging to tense tannins and strong acidity.” – May 2019



2017 Hidden Asset Red Wine

91 PTS  WINE ENTHUSIAST MAGAZINE

“Winemaker Megan McGrath Gates continues to hone this blend of five different grapes. A pureed red-fruit aroma meets with turned earth, leather and wet oak on the nose, while the palate is cohesive in flavors of cinnamon, dried herbs, beef jerky and roasted red fruit.”

– September 2019



2018 Estate Sauvignon Blanc

90 PTS  WINE ENTHUSIAST MAGAZINE

“Aromas of lime, grapefruit and cut grass meet with a wet-stone minerality on the nose of this fresh and lively bottling. The palate is taut in feel, displaying flavors of lemon and Granny Smith apple.” – October 2019



2017 Goodchild High 9 Pinot Noir

91 PTS  WINE ENTHUSIAST MAGAZINE

“Candied raspberry and roasted strawberry aromas meet with purple flowers and oak on the nose of this bottling. With 36% aged in new French oak, light strawberry and refreshing red-plum flavors rise above prominent oak tones on the palate.” – June 2020



2017 Cote del Sol Cabernet Sauvignon

90 PTS  WINE ENTHUSIAST MAGAZINE

“Black plum jam, peppercorn, milk chocolate and herbs show on the nose of this bottling from the legendary grower Louis Lucas and former judge Royce Lewellen. Black-cherry and roasted plum flavors are enhanced with Chinese five spice and a chalky tension on the palate.” – July 2019



L& Understanding Cool Climate Bordeaux Varietals

- The climate greatly affects what wines grow and how they taste. The term “cool climate” refers to wine regions which specialize in varieties like Chardonnay, Pinot Noir, and Sauvignon Blanc typically but the Bordeaux varietals have a long history of show-stoppers from cooler climates.
- Looking at Cabernet and Merlot, wines from cool-climate **Bordeaux** are very different in style to those from warm-climate **Napa Valley** or Coonawarra – Both varietals thrive in both climates, yet will vary greatly.

- **Cool Climate Characteristics**

- Lower alcohol
- Richer tannin
- Higher acidity
- Great with food
- Minty or earthy aromas or flavors
- Savory and mineral characteristics

- **Warm Climate Characteristics**

- Alcohol content is higher
- Fruit is much riper, almost overripe by comparison – think stewed fruit;
- Tannins are softer, less grippy in youth
- Acidity likely softer and lower too

Why Cool is COOL!

- We all have this image in our minds of a sun-drenched vineyard with shiny, ready-to-burst grapes and lush green canopies. And yes, during the growing season for grapes, sunshine is very important—as it allows grapes to develop sugar, which they then convert into potential alcohol.
- But equally as important is the opposite of sunshine—coolness. For many grape varieties, the ideal growing region is one that has significant “diurnal shifts,” meaning there is a big drop in temperature from daytime to nighttime. Low evening temperatures help preserve malic acid in the grape, which ideally would lead to overall, balanced acidity in the finished wine. High altitude wine regions experience the greatest diurnal shifts; maritime influence can also contribute to nighttime cooling as it does in the case of Santa Barbara.
- Finally, cooler climates require a longer growing season, this results in slower ripening creating more complex and balanced flavors – think St. Estephe, the gold standard for cool climate Bordeaux!



Thank you!

